

SUZANNE SHANK

Chairwoman, CEO and Co-Founder Siebert Cisneros Shank & Co.



Photo: Monica Morgan

Suzanne Shank is a 29-year veteran of the financial services industry and a founding partner of Siebert Cisneros Shank & Co., LLC. During her tenure as CEO, Siebert Cisneros Shank has grown from a start-up firm in 1996 to one which has completed more than \$1.4 trillion in financings for municipal issuers and \$1 trillion in corporate bond and equity transactions. The firm holds the distinction of being the top-ranked minority- and woman-owned municipal bond underwriter for 18 years and the first to be ranked in the top 10 among all firms as lead manager. Shank has crafted financing structures, credit strategies, and investor outreach plans for numerous large-scale municipal bond issuers nationally. As CEO, Shank manages the financial, regulatory and operational aspects of the firm in addition to selected client coverage.

Prior to her financial services career, Shank was a Structural Engineer for General Dynamics, Electric Boat Division, working on noise mitigation projects. While there, she served as an interface with the United States Navy, assisting with negotiating contracts with General Dynamics' top client.

Shank has won numerous awards and honors throughout her career. She was recently the recipient of the 2016 Freda Johnson award for Trailblazing Women in the Public Sector

by The Bond Buyer in December 2016. Shank was also named one of the 100 Most Influential Women in 2016 by Crain's Detroit Business. She received the Whitney M. Young Jr. Service award from the Greater New York Council of the Boy Scouts of America in October 2014. In April 2014, Shank was inducted into the Academy of Distinguished Engineering Alumni at the Georgia Institute of Technology. Shank has also been named to NBC's Grio 100 list, which honors African American leaders nationally, has been recognized by U.S. Banker Magazine as one of the "Top 25 Women in Finance," by Essence Magazine in their Power List, by Black Enterprise as one of the "50 Most Influential Black Women in Business" and one of the "75 Most Powerful Blacks on Wall Street," and by Women in Public Finance as "She's Our Hero." Shank was also selected by the Wharton School of Business from among 100,000 graduates as one of its "125 Influential People and Ideas." She has appeared on Wall Street Week, CNBC and Bloomberg TV promoting the strength of the municipal bond market.

Shank is a leading financial services industry advocate highly active in various industry and civic organizations and actively serves on several boards, including the Bipartisan Policy Center Executive Council on Infrastructure, the Georgia Tech Advisory Board to the President, and the Charles H. Wright Museum of African American History (Audit and Finance, Development). She is a member of the International Women's Forum, among numerous others.

A native of Savannah, Georgia, Shank is a graduate of The Wharton School at the University of Pennsylvania with a Master of Business Administration in Finance and the Georgia Institute of Technology with a Bachelor of Civil Engineering.